

Message Text

UNCLASSIFIED

PAGE 01 HONG K 08046 110332Z

73-60

ACTION SS-15

INFO OCT-01 EA-11 ADP-00 EB-11 RSR-01 RSC-01 /040 W

----- 061991

R 100839Z AUG 73

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 7865

USDOC WASHDC

UNCLAS HONG KONG 8046

FOR SECRETARY DENT AND UNDERSECRETARY CASEY

E.O. 11652: N/A

TAGS: BEXP XX

SUBJECT: STATE/COMMERCE COOPERATION ON COMMERCIAL PROGRAM

REF: STATE 141993

1. IN RESPONSE TO REFTEL WE SUBMIT FOLLOWING SUGGESTIONS TO
IMPROVE COMMERCIAL OFFICERS' PRODUCTIVITY:

COMMERCIAL OFFICERS RECEIVE A WIDE RANGE OF WORKLOAD
DEMANDS EMANATING FROM VARIOUS OFFICES WITHIN COMMERCE AND
STATE AND FROM LOCAL U.S. BUSINESSMEN OR VISITORS AND HOST COUNTRY
BUSINESSMEN. UNCOORDINATED DEMANDS ARE ALSO IMPOSED BY VARIOUS
STATE, CITY AND/OR INDUSTRY TRADE MISSIONS. IN ADDITION, COMMERCIAL
OFFICERS SPEND MUCH OF THEIR TIME ON PR JOB OF MEETING VISITORS WHO
REQUEST APPOINTMENTS, IRRESPECTIVE OF THEIR TRADE POTENTIAL. LITTLE
TIME IS LEFT FOR INDIVIDUAL INITIATIVES AND COMMERCIAL SECTIONS
ABROAD ARE FREQUENTLY UNABLE TO EXERCISE THEIR OWN JUDGEMENT ON
WHAT THEY BELIEVE OFFER THE BEST EXPORT POTENTIALS. IF WASHINGTON
COULD ESTABLISH APPROPRIATE FOCAL POINT WHICH COULD CLEAR ALL
REQUESTS, COORDINATE SCHEDULING, AND EVALUATE COMMERCIAL WORK-
LOAD ASSIGNMENTS, THIS WOULD IMPROVE PRODUCTIVITY AS WELL AS
MORALE OF COMMERCIAL OFFICERS.
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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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